

TERMS & CONDITIONS

Effective Date: March 1st, 2010
Closing Date: August 31, 2010
Qualifying Order: Order must be placed and shipped on or before April, 30th.

Terms available to our approved open account customers.

A qualifying order of **\$1,500.00 net:**
Our standard terms of 2%, 10th net 30th.

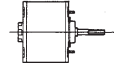
A qualifying order of **\$3,000.00 net:**
1/2 due with 2% discount on the 10th of the subsequent month following delivery or net 30th. 1/2 due with 2% discount on the 10th of the 2nd month following delivery or net 30th.

In addition customers placing an initial \$3,000.00 net order will receive end lot pricing on all orders through August 31, 2010. Customers placing a \$1,500.00 net order will receive first lot pricing on all orders through August 31, 2010. Our standard terms of sale will apply.

W.L. Engler Distributing Inc. reserves the right to adjust pricing as necessary and update this program. This is especially critical to all copper bearing items. C.O.D. customers will receive a 2% cash discount on initial stock orders, net C.O.D thereafter.

A.O.SMITH
ELECTRICAL PRODUCTS
COMPANY

MOTORS



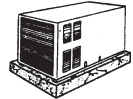
<u>PART #</u>	<u>Description</u>	<u>6 Lot</u>	<u>12 Lot</u>
DL1036	1/3HP D/D Motor, 115v	\$53.42	51.36
DL1056	1/2HP D/D Motor, 115v	66.11	63.56
DL1076	3/4HP D/D Motor, 115v	76.00	73.08
FSE1026SV1	1/4HP Cond. Motor, multi-pos. 208/230v	53.43	51.38
FSE1036SV1	1/3HP Cond. Motor, multi-pos. 208/230v	52.66	50.64
FSE1056SV1	1/2HP Cond. Motor, multi-pos. 208/230v	62.88	60.46
GF2034	1/3HP Belt Drive, 115v	55.61	53.48
GF2054	1/2HP Belt Drive, 115v	74.36	71.50
FSE1018S*	1/6HP Cond. Motor, multi-pos. 208/230v	72.07	69.30
FSE1028S*	1/4HP Cond. Motor, multi-pos. 208/230v	93.94	90.33
FSE1038S*	1/3HP Cond. Motor, multi-pos. 208/230v	97.57	93.81
FSE1058S*	1/2HP Cond. Motor, multi-pos. 208/230v	119.54	114.94

*825 rpm motor.

Note: All direct drive and condenser fan motors are shipped less capacitor. Consult attached specifications for proper selection. Motors may be combined for quantity pricing.



**CONDENSER
PADS**



<u>PART #</u>	<u>Description</u>	<u>12 Lot</u>	<u>24 Lot</u>
ACP2424-2	Pad , plastic H.D. 24x24x2	\$9.86	\$9.47
ACP2436-2	Pad , plastic H.D. 24x36x2	12.84	12.32
ACP3030-2	Pad , plastic H.D. 30x30x2	12.78	12.26
ACP3036-2	Pad , plastic H.D. 30x36x2	19.06	18.30
ACP3040-2	Pad , plastic H.D. 30x40x2	15.16	14.56
ACP3636-2	Pad , plastic H.D. 36x36x2	16.54	15.88
ACP3648-2	Pad , plastic H.D. 36x48x2	18.74	17.99

Note: Pads may be combined for quantity pricing

Spring Pre-Season Special



LINE SETS



<u>PART#</u>	<u>Description</u>	<u>12 LOT</u>	<u>24 LOT</u>
612-25	LINE SET 3/4 x 3/8 - 25'	66.67	64.60
614-25	LINE SET 7/8 x 3/8 - 25'	86.44	83.76
612-35	LINE SET 3/4 x 3/8 - 35'	89.28	86.51
614-35	LINE SET 7/8 x 3/8 - 35'	115.79	112.20
612-50	LINE SET 3/4 x 3/8 - 50'	119.04	115.35
614-50	LINE SET 7/8 x 3/8 - 50'	154.39	149.60

Note: All line sets have 3/8" wall armaflex on suction line. Tubing is plain end, straight connection, capped and dehydrated. The copper tube and line sets may be combined for quantity pricing.

Thomas&Betts

DISCONNECTS



<u>DISCONNECTS</u>	<u>Description</u>	<u>10 LOT</u>	<u>30 LOT</u>
ACM222NF	Disconnect 60a, non-fused	8.05	7.74

Note: All disconnects have a 300 volt maximum rating. 3 phase available upon request.

Thomas&Betts

A/C WHIPS

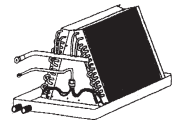


<u>LIQUID TITE WHIPS</u>	<u>Description</u>	<u>12 LOT</u>	<u>24 LOT</u>
LTWM-12-4-10	Whip, 1/2" x 4' - 10ga. wire	6.92	6.65
LTWM-34-4-8	Whip, 3/4" x 4' - 8ga. wire	9.93	9.55

Note: Whips have 1- straight end and 1 - 90° end, both metallic. Consult condenser manufacturer for proper sizing. Disconnects and whips maybe combined for quantity pricing.

LUXAIRE

**UNCASED
COILS***



<u>PART#</u>	<u>Description</u>	<u>12 LOT</u>	<u>24 LOT</u>
UC24A3XN1	Upflow 2 ton 13w x 19-7/8d x 21h	146.06	141.20
UC30B3XN1	Upflow 2.5 ton 16w x 19-7/8d x 20-1/2h	155.16	149.99
UC36A3XN1	Upflow 3 ton 13w x 19-7/8d x 23-1/2h	173.76	167.97
UC36B3XN1	Upflow 3 ton 16w x 19-7/8d x 22-1/2h	180.56	174.55
UC42B3XN1	Upflow 3.5 ton 16w x 19-7/8d x 26-1/2h	188.94	182.64
UC48C3XN1	Upflow 4 ton 19-1/2w x 19-7/8d x 23-1/2h	224.18	216.71
UC60C3XN1	Upflow 5 ton 19-1/2w x 19-7/8d x 25-1/2h	269.52	260.54
UC60D3XN1	Upflow 5 ton 23w x 19-7/8d x 25h	277.08	267.84

**Coils can be paired with either R22 or R410A condensing units.*


R22 units must use an orifice; \$1.72.

R410A units must be paired with a TXV; \$54.32.


Call with condenser capacity and SEER rating for proper sizing.


Honeywell


CONTROLS

<u>TRANSFORMERS</u>	<u>Description</u>		<u>12 Lot</u>	<u>25 Lot</u>
AT87A1106	50VA, 120/208/230v		22.84	21.90
AT140A1000	40VA, 120v		9.46	9.07
AT140A1018	40VA, 120/208/230		10.39	9.96

<u>CONTACTORS</u>			<u>12 Lot</u>	<u>25 Lot</u>
DP1030A5013	1P, 24V, 30AMP		8.81	8.44
DP2030A1003	2P,24V, 30AMP		6.39	6.12
DP2040A5003	2P,24V, 40AMP		20.36	19.52
DP3030A5003	3P,24V, 30AMP		21.12	19.93
DP3040A5002	3P,24V, 40AMP		22.89	21.60
DP3050A5001	3P,24V, 50AMP		63.25	60.63

<u>RELAYS</u>			<u>12 Lot</u>	<u>25 Lot</u>
R8222D1014	Relay DPDT, 24v - plug-in		11.46	10.99
R8225A1017	Relay, Spud Mount, 24v		36.89	35.37
R8285A1048	Fan center SPDT, 24v		21.67	20.78
R8285B1053	Fan center DPDT, 24v		34.16	32.23

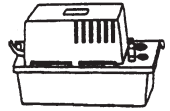
TH6110D1005	Stat,white programmable		48.02	46.04
TH8110U1003	Stat, white programmable		116.01	111.22
TH8320U1008	Stat, white programmable 3H/2C		129.65	124.29
YTH6320R1001	Stat, kit wireless		175.53	168.28

1F80-0261	Digital, 5&2 Day Setback		47.75	45.84
1F81-261	Multi-Stage, Programmable		64.54	61.96
1F83-261	Multi-Stage, Programmable		58.18	55.85

Note: Controls on this page may be combined for quantity pricing.



**CONDENSATE
PUMPS**



<u>PART #</u>	<u>Description</u>	<u>12 LOT</u>	<u>24 LOT</u>
CB151UL	Pump w/tank 115v, 15' lift	30.65	29.42
CL201UL	Pump w/tank 115v, 20' lift, Low Tank	36.19	34.74
1502	Switch, auxillary drain N.C. 5amp	5.21	5.00

*Note: All pumps are UL listed and approved for use on condensing furnaces.
Pumps and switches may be combined for quantity pricing.*



**LIQUID / SUCTION
LINE DRIERS**



<u>PART #</u>	<u>Description</u>	<u>10 LOT</u>	<u>30 LOT</u>
AH083S	Drier, liquid 8cu in. 3/8" swt.	7.75	7.44
AH163	Drier, liquid 16cu in. 3/8" mf.	10.98	10.54
AH163S	Drier, liquid 16cu in. 3/8" swt.	9.95	9.55
SSD5SC	Drier, liquid 5/8" swt.	15.66	15.04
SSD6SC	Drier, suction 3/4" swt.	15.66	15.04
SSD7SC	Drier, suction 7/8" swt.	16.46	15.80

Note: All driers are R410A compatible. May be combined for quantity pricing.



**CONDENSER COIL
CLEANER**



<u>PART #</u>	<u>Description</u>	<u>4 LOT</u>	<u>12 LOT</u>
0508G	Coil-Rite, vegetable based, 1 gallon	11.89	11.24
0509G	Con-Coil, acid based, 1 gallon	12.83	12.12
0523G	Renewz, non-acid, 1 gallon	14.08	13.31